# BUILDING HARMONY THROUGH OPENNESS AND INCLUSIVENESS



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Insisting on the "people-oriented" principle, China Telecom cared for employees and strove to achieve the common growth of employees and the Company. It supported rural revitalisation, narrowed the digital divide and enthusiastically participated in social welfare activities to share the accomplishments in digital development with people. At the same time, the Company adhered to open cooperation, proactively built an open ecology with partners and facilitated interconnection of global networks, proactively fulfilled overseas social responsibilities, supported the development of local communities, and supported the creation of a bright future for the mankind as a whole.

#### **CARING FOR EMPLOYEES**

China Telecom protected the rights and interests of employees in accordance with the law, focused on establishing harmonious labour relations, cared for employees' well-being, supported the labour union to perform its functions, encouraged employees to participate in management, and proactively helped employees to enhance their capabilities, thus striving to achieve the common growth of employees and the Company.

# Protecting employees' rights and interests

The Company protected the labour rights, democracy rights and spiritual and cultural rights of employees in accordance with the law, enhanced labour management, and conducted workforce employment in accordance with laws and regulations. The Company adhered to the principles of equality, voluntariness and consensus, and implemented the Notice on Issuing of the Labour Contract of China Telecommunications Corporation (Template) and other documents in accordance with relevant laws and regulations regarding labour and the protection of the employees' rights and interests including the Civil Code of the People's Republic of China, the Law of the People's Republic of China on Labour Contracts and the Trade Union Law of the People's Republic of China. The Company entered into written labour contracts with employees, specified in detail the circumstances under which employees may terminate labour contracts and implemented the contracts in accordance with laws and regulations, to protect their basic rights and perform the obligations of both parties.

The Company valued the labour of employees, attached great importance to employees' health, full paid remuneration and social security insurance in a timely manner, implemented the paid leave system, specified working hours, rest and vacation, to protect the legal rights of employees.

The Company continually enhanced the business operation models and job role classification for labour dispatch, clearly determined the employment form of each role, standardised the designated agreements signed with labour dispatch units. The Company checked and supervised these dispatch units and the signing of employment contracts by dispatch workers, and paid remuneration and social security insurance in a timely manner.









The Company recruited talents from the whole society with full compliance with the Employment Promotion Law of the People's Republic of China, making job opportunity information available on the Company's website, official account, third-party recruitment websites and such other channels with due respect to fairness, openness and impartiality, to solicit various outstanding talents through a number of channels and diversified recruiting approaches. The Company offered equal opportunities to all applicants in its recruitments without discrimination against ethnicity, race, gender, age, region, marital status or physical condition, and offered suitable jobs to the disabled according to their characteristics. The Company adhered to equal pay for equal work, provided employees with promotion in their positions and smooth career development paths. The Company handled and used its employees' personal information in strict compliance with the applicable laws and regulations, showed high respect to their privacy and ensured security of such information.

The Company attached great importance to occupational health management of its employees, established and optimised the Interim Measures for Labour Protection of Female Employees of China Telecommunications Corporation and other internal occupational health and labour protection policies in accordance with the Occupational Disease Protection Law of the People's Republic of China and such other laws and regulations related to occupational safety and health. The Company launched the Employee Assistance Program (EAP) to protect the occupational safety and physical and mental health of its employees.

The Company strictly implemented the relevant requirements of the Regulations on the Prohibition of Child Labour, prohibited child labour and forced labour in accordance with laws, and specified the age requirements of candidates in accordance with the recruitment management measures to avoid child labour. In 2022, no instances of child labour or forced labour was found.



#### [Negotiating the Collective Contract together]

In order to establish a harmonious and stable labour relationship within the Company, safeguard the legitimate rights and interests of its employees, and promote the healthy development of the Company, our Shaanxi branch, in accordance with the latest laws and regulations, made necessary revisions to the Collective Contract, Collective Salary Negotiation Agreement and Special Contract for the Protection of Female Employees' Rights and Interests of China Telecom Shaanxi branch which was signed and approved at the Third Session of the Third Employees' Congress, with the aim of protecting the legitimate rights and interests of its employees by means of standardised employment contracts.

# Caring for employees' well-being

The Company continued to strengthen communications with its employees, understand their needs and increase its care for them to enhance their sense of gain, happiness and safety.

#### Strengthening communications with employees

- The Company organised its labour unions at all levels to ensure the full-time and part-time labour union officials, labour union team leaders and employee representatives play their roles properly, as an effort to understand its employees' needs and difficulties, listen to their opinions and suggestions, and maintain harmonious relations with them.
- The Company carried out a questionnaire survey on its employees known as "Happiness and Motivation (幸福心動力)", summarised and analysed the reports on the ideological status of its employees in different provinces, and reported them to the senior management of the Company, as an effort to expedite the solving of the critical problems of its employees.

#### **Enhancing the working environment of employees**

- The Company initiated campaigns for the construction of "Beautiful Branches" and "Beautiful Courtyards" within the Company to continuously enhance the working and living environment of its frontline employees.
- The Company organised a vote for the exemplary units in terms of construction of the "four small facilities", i.e. small canteens, small bathrooms, small toilets and small recreational rooms, and selected 100 benchmark units from the grass-roots and front-line units at the county branch level and below to publicise and promote their good practices and

#### Improving the physical and mental health of employees

- The Company operates a psychological service hotline for its employees to regularly analyse their psychological status while holding online seminars on psychological empowerment to address their concerns, as an effort to provide psychological counselling and comforting for them.
- The Company makes realistic efforts to care for its female employees by strengthening protection for them, and optimising the environment and facilities of the mother and baby rooms.
- The Company regularly organised recreational and sports activities such as photography, singing, dancing, entertainment, badminton and table tennis games to help its employees maintain a good work-life balance, and enhance their sense of

#### Strengthening the assistance and caring work

- In response to the strikes of pandemic, earthquakes, floods, rainstorms, and summer heat, etc., the Company took immediate actions to understand the situation of its employees suffering from the disasters, provided guidance to and showed care for the frontline staff engaged in disaster relief, emergency repair and customer services, and carried out
- The Company showed sincere care for its overseas employees and their families, regularly contacted them to understand their situation and solved their problems, and visited and expressed greetings to the families of the dispatched employees during holidays such as the Spring Festival, Dragon Boat Festival, Mid-Autumn Festival and National Day; the Company maintained regular registration of the children of employees who are studying abroad, and established a platform to offer remote medical consultation services for a total of 1,577 overseas students.











## [Recognising outstanding staff with family warmth and affection]

On 8 May, 2022, the Mother's Day, the Company's Jincheng branch invited the family members of model employee representatives to take part in the "Annual Commendation Conference", during which, the Jincheng branch presented flowers and other gifts to those family members to thank them for their understanding of the employees' hard work and their support for the Company's development.



#### [Colourful cultural and sports activities]

From 28 June to 13 July, 2022, our Yanbian branch organised the 4th "Tianyi Cup" Basketball Game for the purpose of strengthening the physical fitness of its employees, enriching their lives at leisure time, and enhancing team spirit and teamwork.



#### [The "March 8th" International Women's Day Activities]

On 8 March, 2022, the labour union of Jiangsu branch organised a flower arrangement and manicure party for their female employees under the theme of "Charming Ladies' Showcase on Women's Day (巾幗展風采、魅力伊人節)" to celebrate the "March 8th" International Women's Day.



# [The "Celebrating National Day by Running (慶國慶,跑步打卡)" Activity]

On 1 October, 2022, the global company organised dozens of its young employees who are keen on long-distance running to join the "Celebrating National Day by Running" activity in Hong Kong, China, during which the runners took photos to record the moment at the "Chinese Red" decorations that could be seen everywhere. While exercising their bodies, our employees demonstrated their patriotic enthusiasm, with a greatly enhanced sense of belonging to their family and country.



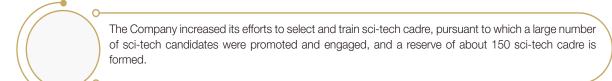


# Supporting employees' development

The Company continued to promote the development of the cadre and talent team, strengthened employees' training, promoted the spirit of model workers, encouraged employees to participate in management, further enhanced the skills and values of the workforce.

The Company solidly pushed forward the establishment of a high-quality cadre team and set clear talent allocation orientated to hard work and entrepreneurship. The Company selected candidates and established teams with a focus on corporate high-quality development, while continuously optimising the age and professional structure of the management team, making greater efforts to select and train young and outstanding cadre as well as sci-tech cadre, aiming to establish a reserve of sci-tech talents. The Company strove to foster correct ideals and beliefs among its managers, encouraging them to take necessary responsibilities, aiming to lay a solid foundation for the successful implementation of its "Cloudification and Digital Transformation" strategy, as well as the acceleration of the building of a world-class enterprise with high-quality development.

Adhering to the principle that science and technology constitute the primary productive force, talent is the primary resource, and innovation is the primary driver, the Company constantly advanced its "Outstanding Enterprise Powered by Talent" project by holding sci-tech talent work conferences, releasing the "14th Five-year" sci-tech talent development outline, aiming to raise four sci-tech talent teams, i.e. a team of strategic scientists, a team of technological leaders and innovators, a team of outstanding engineers, and a team of young sci-tech talents. The Company further advanced the reform of its talent development system and mechanism, while promoting the establishment of talent cloud, talent work station, special talent pools and such other mechanisms, so as to ignite the team's vitality.



The Company has hired 15 chief experts and established a nomination pool of 63 chief experts, and employed 44 leading talents in cloud computing, Al, Big Data and financial technology during the year. It adopted the Talent Nurturing Programme for the first time, and entered into agreements with 22 institutions and recruited 105 of their graduates.

New progress has been made in the reform of the Three Systems, with successful implementation of the tenure and contractual management of the management members at all levels and optimisation of the Company's market-oriented employment system, resulting in enhancement in both the scale and efficiency of the operations of the Company driven by the total salary allocation mechanism.









The Company continued to strengthen employees' training. The Company kept abreast of the development trend of the digital economy, comprehensively promoted its "Cloudification and Digital Transformation" strategy, held 27 sessions of "Cloudification and Digital Transformation Seminar" series and four sessions of "the Way of Transformation" lecture series throughout the year, with more than 2 million person-times. The Company further strengthened the empowerment of its cloud expert team, and promoted its cloud empowerment system through the integration of "learning zone of China Telecom Cloud empowerment + key topic learning + China Telecom Cloud certification + train the trainers + labour contest + training camp", covering nearly 70,000 cloud professionals. The Company also organised large-scale talent trainings at different layers and levels, aiming to extensively foster three teams of engineers specialised in Industrial Digitalisation, R&D, and cloud-network through "Practice + Certification", which are open to the front-line workforce, with skill certification exams covering 40 majors in various professional lines and 370,000 person-times, promoting the transformation of skilled talents into outstanding engineers.



#### [Built a talent training system to help employees grow]

Anhui branch took various measures to continuously foster talents development and management. Through the establishment of a regular and extensive talent training and certification system, as well as the implementation of projects such as the "CBRS High-end Talent Fostering Program" and "Little Eagle Program (雛鷹計劃)", the capabilities of its employees have been significantly enhanced. Particularly, three of them were certified as national model workers, one was certified as a national technical expert, nine were certified as provincial model workers, and many of them won the first prize in the national technical skill contests within the industry, with waves of outstanding technical talents emerging.



# [Created an organisation keen on learning leveraging "Spring Rain" Mini Classroom]

In order to further deepen the building of an organisation keen on learning and create a good atmosphere for team learning, Chongging branch opened a "Spring Rain" Mini Classroom in 2022 aiming to enhance the overall quality and ability of employees. The "Spring Rain" Mini Classroom holds classes once a month. Any of its employees may apply voluntarily to be a lecturer and there is no restriction on the subjects. This offered a platform for employees to showcase themselves, and created an agreeable atmosphere for them to keep learning.





#### ["The Days We Grow in (成長的歲月)" Speech Contest]

On 23 September, 2022, our Shanxi branch held a speech contest known as "The Days We Grow in (成長的歲月)", kicking off themed promotional activities under the name of "Celebrating The 20th National Congress of the CPC with Twenty Years of Accomplishments". More than 170 employees participated in the contest who, bearing in mind the Company's history of development and their own experience, told touching stories of their struggle with affection, strikingly explained the spirit of entrepreneurship, innovation and creativity, and exhibited their charm along their course of struggle.



# [The themed event of "Taking the Road to Digital Intelligence When We Are Still Young (走青春數智之路)"]

On 9 August, 2022, the Youth League Committee of our Tianjin branch organised a themed event known as "Taking the Road to Digital Intelligence When We Are Still Young" at the Beijing-Tianjin-Hebei Big Data Intelligent Computing Power Centre, during which young representatives visited the simulation sand table and the "Road of Construction" gallery while watching drones sending back the images of the park to understand the overall picture of the construction and operation of the project, and visiting the IDC server room. The young representatives were truly impressed by the strong computing power of the Intelligent Computing Centre during their tour.

The Company vigorously promoted the spirit of model worker, work spirit, and craftsmanship spirit, won 15 national honours and 117 provincial and ministerial honours in 2022.



#### [Won the "National Labour Day Certificate"]

On 28 April, 2022, the "May 1st" International Labour Day Celebration cum Commendation Conference of Sichuan Province was held in Chengdu, at which our Sichuan branch was granted the National Labour Day Certificate, making it the only provincial-level branch in Sichuan's communications industry and within China Telecom to receive such a great honour.

The Company encouraged employees to participate in management. During the year, the parent company revised and optimised the terms of reference of its employee representative congress by formulating a plan on the re-election of the employee representatives as a step to organise and prepare for election of the second employee representative congress. The Company has been unwaveringly soliciting suggestions from its employee representatives, and has received over 100 suggestions, covering cloud-network integration, sci-tech innovation, green development, network and information security, customer service, enterprise operation and management, workforce development, and care for its employees, etc. Since the first employee representative congress held in 2017, the Company's democratic management, democratic participation, and democratic supervision mechanisms have been further enhanced, and employees' rights to know, participate, express, and supervise have been effectively guaranteed, indicating that their involvement in the Company's democratic management has reached a new level.









#### SHARING DEVELOPMENT ACHIEVEMENTS

China Telecom took prudent steps to consolidate and expand its achievements in poverty alleviation and effectively link it with rural revitalisation, and persisted in giving full play to the role of the digital information infrastructure in empowering economic and social development, with the aim of narrowing the digital divide and enhancing digital inclusion, so that all people may enjoy the achievements of digital development.

# **Serving rural revitalisation**

2022 is the year for the deepening of the consolidation and expansion of achievements in poverty alleviation and its effective linkage with rural revitalisation. The Company maintained its supporting efforts and gave full play to its corporate strengths to advance its key tasks such as targeted assistance and industrial assistance in a solid and orderly manner.





# [Officials from the National Rural Revitalisation Administration meeting with their counterparts from China Telecom]

On 24 February, 2022, the National Rural Revitalisation Administration held talks with China Telecom on consolidating and expanding its achievements in poverty alleviation and linking it effectively with rural revitalisation. Liu Huanxin, Secretary of the Party Group and Director of the National Rural Revitalisation Administration, and Ke Ruiwen, Chairman of China Telecom, attended the meeting and delivered speeches. Ke Ruiwen said that the Company will thoroughly implement the decisions and deployments of the Central Committee of CPC, concentrate its efforts in targeted assistance without any relaxation, and maintain its investment of funds, talents, projects and other resources. It will continue to enhance network coverage in rural areas, and provide preferential communications and information services. It will focus on the construction of digital villages, build a number of digital village demonstration sites in terms of agricultural production, farmers' livelihood, rural governance and such other fields, and empower agricultural and rural modernisation.



Throughout the year, the senior management of the Company carried out all-round supervision, inspection and study of the four targeted poverty alleviation counties and two targeted support counties (hereinafter referred to as "4+2" poverty alleviation counties), facilitated the introduction of free assistance funds of RMB18.99 million, and the training for 53,441 cadre-times and talents in the "4+2" poverty alleviation counties. The Company proactively carried out poverty alleviation through consumption, helping the characteristic industries of the "4+2" poverty alleviation counties and over 1,400 poverty alleviation sites of enterprises at all levels to develop and grow, effectively consolidating and expanding the achievements of poverty alleviation, supporting comprehensive rural revitalisation.



#### [Carrying out study on rural revitalisation efforts]

From 22 to 25 August, 2022, Shao Guanglu, President of China Telecom, and his entourage went to Liangshan, Sichuan to study the rural revitalisation efforts. They visited Muli County and Yanyuan County of Liangshan Prefecture, the targeted counties of our poverty alleviation assistance, and studied the construction sites of the projects supported by China Telecom, meeting with and expressing solicitude to our frontline employees. They also met local party committees and governments to jointly study how to consolidate and expand our achievements in poverty alleviation and link them effectively with the rural revitalisation efforts.



#### [Helping to boost the sales of characteristic agricultural products in the poverty alleviation areas]

In 2022, China Telecom upgraded its "Credit Points Support Mall" with new features such as special point redemption for its "4+2" poverty alleviation counties, and uploaded it to multiple channels for vigorous publicity in order to promote sales of agricultural products in the poverty alleviation areas. During the Spring Festival, the Autumnal Equinox (farmers' harvest festival) and the end of the year, three special theme activities featuring credit point assistance were carried out respectively, achieving a sales revenue of over RMB75 million in total through credit points support during the year, representing an increase of nearly two times year-on-year.

The Company vigorously promoted the construction of digital villages as an important step to deepen its industrial assistance and targeted assistance efforts, aiming to create a model for digital empowerment in facilitating the "Five Revitalisations" in the rural areas. The Company continued to advance the integration and application of modern information technologies in various fields and sections of the agriculture and rural areas. Relying on the digital village platform, it provided capabilities such as cloud monitoring, cloud broadcasting, and Al applications as well as informatisation applications such as smart CPC development, village and and government administration as well as convenience services for township governments and villagers, aiming to solve the "last-mile" bottleneck in the informatisation of grossroot-level governance, and achieved new progress in the rural revitalisation and agricultural and rural modernisation campaign.











#### [Opened up the industry chain channel for "Xinjiang Fruits"]

Agriculture is an important economic pillar of Shufu County, while the forestry and fruit industry is a microcosm of Shufu County's characteristic agriculture. China Telecom followed its guiding thoughts of industrial assistance known as "expanding scale, increasing value, and promoting integration", insisted on promoting the development of the forestry and fruit industry in Shufu County by linking up all processes of planting, processing, storage, transportation, sales, branding and after-sales service of Xinjiang Fruits, while proactively expanded their agricultural industry chain and value chain, and continuing to develop smart agriculture and enhance their brand influence, and the quality of their products, in turn expanding their market shares. In addition, we have supported the local Kashi Jiangguoguo Agricultural Technology Co., Ltd. (喀什疆果果農業科技有限公司) to grow into a leading enterprise in Xinjiang's agricultural industrialisation campaign, with a sales exceeding RMB220 million in 2022, to help the people in Shufu County enhance their living conditions with their own products.



#### [Facilitated the development of local characteristic industries

Guangxi branch went deep into Dikou Village to conduct research and came up with a precise assistance solution known as "one village, one case", which involved active exploration in areas such as planting and processing, brand image building, village collective economic development, industrial integrated development, marketing method innovation and digital application based on the village's rich natural resources, aiming to create a mature industrial chain covering planting, processing, brand registration, sales, etc. through measures such as land integration and hiring of workers. The output value of the seleniumrich rice and yam planting in Dikou Village has exceeded RMB12 million, effectively boosting the upgrade of local industries and increasing production and income of local residents.



#### [Characteristic paddy fields empowered the collective economy]

In line with the unique advantages in soil, landforms, and mountains and rivers of Henggang Village, Xiangdong District, our Jiangxi branch helped Henggang Village Cooperatives build a special paddy field combining rice planting with shrimp breeding, which adopted an industrial support model featuring "company + cooperative + farmers", under which they have reclaimed and transferred 350 mu of winter paddy fields that have been idle for ages into a rice planting and shrimp breeding base, which not only reduced idling fields, but also enhanced local employment by helping the surrounding farmers and households which had just been lifted out of poverty or under close monitoring to find jobs nearby, further enhancing their feeling of gain, happiness and security.



# Narrowing the digital divide

The Company has been undertaking the task of universal telecommunications services for seven consecutive years, from laying optical cables to building base stations, and continuously enhancing network coverage in border and remote areas, striving to narrow the "digital divide" between regions. In 2022, the Company continued to carry out the seventh batch of universal services by building nearly 4,000 4G base stations, providing high-speed information and communications services for around 3,800 remote administrative villages and border areas covering nearly 1,600 square kilometres in our country.



#### [Completed the seventh batch of universal services]

Our Tibet branch adhered to their original aspiration and proactively carried out universal services. Since 2016, it has accomplished a communications coverage of 3,204 administrative villages and 108 frontier stations by conquering numerous difficulties and challenges in terrains and weather, fulfilled its responsibilities as a central enterprise in terms of consolidating and prospering border areas as well as enriching residents. By 2022, our Tibet branch has completed the construction of the seventh batch of 146 base stations, and started the construction of the eighth batch of universal services, striving to guarantee Tibet's long-term stability and high-quality economic development by means of informatisation services.

The Company proactively promoted the traditional virtues of filial piety and respect for the elderly, earnestly fulfilled its social responsibilities as a central enterprise by helping the senior people to cross the "digital divide". During 2022, the Company continued to optimise and promote the transformation of telecommunications services for the elderly by combining traditional services with intelligent innovation, and online services with offline channels, focusing on the recurring matters in the daily life of the elderly, and providing more convenient, caring, and high-quality information and communications services and exclusive services for the elderly, aiming to solve the difficulties faced by the elderly in using intelligent technology, and facilitate their use of intelligent products and services. During the year, our 10000 service hotline offered warm-hearted services to the elderly by answering about 22.9 million phone calls from them which were directly connected to the elderly caring attendants, in addition to the completion of over 95,000 times of remote counter and video customer service from our outlets.











#### [Developed 5G smart phone for the elderly]

Our terminal company has developed a model of 5G smart phone that is especially designed for the elderly. It is China Telecom's first self-developed 5G smart phone for the elderly with completely independent intellectual property rights. It is designed to be applicable, easy to use, durable, practical and economical, with certain elderly-caring functions such as larger fonts, larger icons, higher volume, and strong binding with their children's cell phones, as well as pre-installed apps, aiming to effectively protect the safety of the elderly with all-round care and help them blend into the digital life faster.



#### ["Caring for the Seniors during the Chongyang Festival" with a visit to the seniors university]

On 3 October, 2022, which coincided with the Chinese Chongyang Festival, the "Caring Station" of our Taizhou branch organised its volunteers to hold a public-interest lecture on smart phone usage for the elderly at the Sunset Seniors University. The lecturers focused on the difficulties and pain points encountered by the elderly while using their cell phones, and offered targeted guidance to them.

#### Enthusiastically participating in social welfare

The Company enthusiastically participated in social welfare activities, and consistently implemented the Law of the People's Republic of China on Public Welfare Donations and other laws and regulations, as well as the Measures for the Management of External Donations of China Telecommunications Corporation. It supported the development of science and technology, education, culture, sports and health and hygiene through various forms such as public welfare donations and relief donations, and proactively provided relief to the poor, disabled and vulnerable people taking into account the donation recipients and the needs for social development based on the principles of "voluntary participation, division of power and responsibilities, doing what is possible, being honest and trustworthy". It encouraged employees to promote the spirit of volunteering, give full play to the service concepts of the voluntary service brand "Love from e-Surfing", and proactively participated in various forms of voluntary service activities.







#### [Carried out voluntary service activities of civilised transportation]

At the end of July 2022, Jilin branch proactively integrated the service concepts of "Love from e-Surfing" into the practice of voluntary service activities across the province, and started a 7-day voluntary service activities of civilised transportation. Wearing "red vests" and holding small red flags, volunteers helped the traffic police to educate those who violated traffic rules such as cross-line parking, running red lights, and riding electric motorcycles without wearing a helmet, which became a beautiful scenery in the crowd.



#### [Conveyed warmth and love together with Bear Paw Coffee]

In October 2022, Shanghai branch joined hands with the popular charity brand, Bear Paw Coffee, to launch the activity of "Small Hands in Big Hands, Having a Beautiful Home Together (小手拉大手,翼起 '美好家')" in Xindong Store, Caoxi Store and Chuanbei Store. With the theme of "Spreading Public Welfare Love and Conveying Warmth and Positive Energy", the event included the "Beautiful Home" themed painting exhibition for autistic children, flash live-streaming featuring the "Children's Singing in Chorus to Bless the Country and Homes", the "Bear Paw Relay Happiness (熊爪接力美好)" activity and the "Beautiful Home" themed family portrait shooting. At the same time, a public welfare donation area was set up for the audience who visited the exhibitions and watched the live-streaming and performances to offer their warmth to children living in remote rural areas and children with special needs.













#### [The donation of emergency rescue drones]

Yanyuan County of Liangshan Yi Autonomous Prefecture, Sichuan Province is a targeted assistance county of China Telecom. Under the coordination of Sichuan branch, Jiangsu branch and Shunfeng Express Co., Ltd. donated 2 sets of M30T special drones to Yanyuan County for regular inspection and emergency response in forest fire prevention, flood prevention and disaster control in the county, so as to ensure the safety of people's lives and property, and strongly promote rural revitalisation. The pictures above show that in 2022, Jiangsu branch and Jiangsu Shunfeng Express Co., Ltd. jointly held a launching ceremony for the donated drones to Yanyuan County.

The Company continued to promote the construction and operation of the "Caring Stations", played the role of small station but large platform, to care for special social groups with warm services. The Company helped to strengthen the development of barrier-free and safe information, and continued to enhance the quality of public welfare care. The Company expanded the service coverage and outreach of the "Caring Stations", which includes launching the "Let's Meet on Tuesday (相約星期二)" public welfare service day, establishing a connected and integrated care model of "online public welfare live streaming and offline station service", regularly providing services for outdoor workers to rest and refresh, regularly organising micro-lectures to help the elderly to better use the smart applications, launching the policeenterprise collaborated anti-fraud publicity campaign for the whole society, carrying out a series of themed care activities, such as "bring coolness in summer", "bring warmth in winter" and "paying respect to the elderly in the Chongyang Festival", to constantly enhance the innovative service capabilities and range of the Caring Stations. In 2022, more than 10,000 Caring Stations were built to provide services for residential communities and other areas with high demand. 43,000 lectures on how to use digital products were held. At the same time, over 6 million people were benefited from our caring service. In 2022, 96 Caring Stations won the title of "Most Beautiful Trade Union Outdoor Worker Service Station (最美工會戶外勞動者服務站點)" by the All-China Federation of Trade Unions, continuing to rank No.1 in terms of the number of commended stations among stations provided by enterprises.



#### [Caring Stations offered "Let's Meet on Tuesday" caring for the outdoor workers]

In August 2022, Xiamen branch successively carried out activities to care for outdoor workers in eight major sales outlets, and cooperated with takeaway enterprises to set up "love tea stalls" in Jiangtou and Binbei sales outlets to provide riders with services such as resting in the outlet for coolness, easy charging, giving out summer drinks and other services, and guided riders to download the National Anti-Fraud Center app to enhance anti-fraud awareness and enhance prevention capabilities.



#### [Caring Stations brought exceptional warmth]

Hengshui branch has set up "Caring Stations" in 32 sales outlets under their management in 13 districts and counties to establish special services facilities to care for outdoor workers and the elderly. It also provided heartwarming services to outdoor workers including heating, hot water, rest and regularly organised workshops teaching the elderly on how to use smart products to increase their understanding of the digital world and enabling them to enjoy the convenience brought by it.



#### ["Police Officers from the Capital Teaches You to Fight against Frauds" public welfare live broadcast]

In 2022, Caring Stations launched a nationwide public welfare live broadcast with professionals such as police officers, firefighters, doctors, and experts from the Consumer Association in the live broadcast room to disseminate and popularise knowledge and skills such as anti-fraud, fire safety, consumer rights protection, as well as answering questions online, with over 300 live broadcasts having been carried out. The picture shows that on 17 September 2022, the capital's anti-fraud police demonstrated what usually happens in online dating scams, and explained anti-fraud techniques in layman's terms.









#### CO-BUILDING AN OPEN ECOLOGY

China Telecom has always adhered to the principle of open cooperation, and dedicated itself to bringing together a digital industry ecology, contributing its wisdom to the cloud-network broadband development, and establishing a global cloud ecology cooperation plan regarding cloud, network, edge, terminals and so on. The Company continued to enhance the resilience of the supply chain and the industrial chain and strove to build a "Community with a Shared Future" with global broadband network operators, suppliers, cloud service providers, industrial capitalists and other stakeholders so as to form a co-building, co-sharing and win-win cooperation digital ecosystem.

# Co-developing the national cloud ecology

The Company has been proactively implementing the national strategy, and aggregating ecological forces with the aim of becoming "the best domestically and first-class globally" in order to build the national cloud with unique endowment and capabilities and a secure and controllable industrial chain. The first round of investment introduction of China Telecom Cloud was approved by SASAC in September 2022, marking a solid step forward in the reform of equity diversification. The Company has also taken the initiative to build a fundamental public cloud for central enterprises, and started the construction of exclusive information and innovation resource pools, and comprehensively supported the digital transformation and intelligent development of state-owned central enterprises. It planned and constructed 24 industry clouds in association with several state-owned central enterprises, accounting for 60% of the approved in the first batch of industry cloud selection by the SASAC in 2022. Meanwhile, it built a SaaS application sharing service platform for central enterprises, assisted central enterprises to carry out SaaS application adapting to information technology application innovation to gradually achieve full business coverage, and empowered state-owned central enterprises to innovate the informatisation construction model.





#### [The 5th Digital China Summit Cloud Ecosystem Conference]

On 24 July 2022, during the 5th Digital China Summit, the SASAC of the State Council, the People's Government of Fujian Province, China Telecom, China Electronics Technology and China Electronics jointly hosted the 2022 Cloud Ecosystem Conference, which comprehensively displayed the latest national practice achievements in the field of cloud computing. Meanwhile, the cloud state-owned central enterprise launching ceremony cum state-owned assets supervision cloud online ceremony were officially launched to further strengthen the consensus to build national cloud together, and enhance the agglomeration effect of the cloud industry, thus building an open and win-win cloud ecosystem as well as combining efforts to build a secure and trustworthy cloud computing information infrastructure.

# Expanding digital technology ecology

The Company implemented the strategy of expanding domestic demand based on resource endowment and conforming to the new consumption development trends. At the same time, it has been proactively exploring and fully releasing the new momentum of cloud-network integration. It has also been promoting the continuous integration of key digital technologies such as network, cloud computing, security, Al and new consumer platforms into all fields of economic and social lives in order to realise application innovation and cross-industry integration and efficiently meet new consumer needs. It has been working on the development of new consumer services for digital life with people's livelihood needs as the core to further expand the scale of new consumption and penetrate deeper into the supply chain and the industrial chain. Besides, it has continued to explore new business forms and new models to stimulate consumption potential and promote the healthy development of new consumption.

On 29 December, under the guidance from SASAC of the State Council, China Telecom held the 2022 China Telecom Digital Technology Ecosystem Conference. With the theme of "Digital Technology for a Better Future", the conference comprehensively displayed the latest achievements of the Company's implementation of its Cloudification and Digital Transformation strategy. Topics about new technologies in digital economy, prosperous new ecology of digital technologies and facilitating new consumption of digital life were explored at the conference. The conference released sci-tech innovation achievements, including the China Telecom Cloud White Paper, China Telecom Cloud Zijin DPU, Xinghe Al Platform and digital platforms in 8 major industries of the industrial digitalisation field, and simultaneously launched the 2023 Digital New Consumption Festival. Yuan Ye, member of the Party Committee and Deputy Director of SASAC, and Huang Yan, member of the Party Group and Deputy Director of the National Rural Revitalisation Bureau, attended the forum and delivered speeches. Ke Ruiwen, Chairman of China Telecom, delivered a keynote speech, and Shao Guanglu, President of China Telecom, released sci-tech innovation achievements.



# [Held the 2022 China Telecom Digital Technology **Ecosystem Conference**

On 29 December 2022, China Telecom held the 2022 China Telecom Digital Technology Ecosystem Conference. During which, the participating leaders and representatives of a number of enterprises jointly launched the 2023 Digital New Consumption Festival.









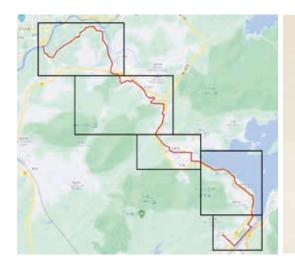
#### CO-WRITING THE OVERSEAS CHAPTER

China Telecom has long been committed to strengthening international cooperation in the field of information and communications, promoting the construction of global digital information infrastructure and network interconnection, effectively realising the quality development of digital information infrastructure in countries along the "Belt and Road". It also proactively fulfilled social responsibilities by being involved in the lives of local people, and helping to build a community with a shared future.

# Setting up the global cloud-network

As at the end of 2022, the Company has set up 50 branches in 41 countries/regions around the world to provide international value-added network services and interconnection services for global customers.

The Company proactively deployed global network resources with a 12% increase in the bandwidth of overseas transmission backbone relays throughout the year, adding 4.8T of transmission backbone relays in the direction of "Belt and Road", and 13 new transmission nodes. As a result, its CTGNet's global ranking enhanced rapidly. It proactively promoted the construction of overseas cloud resource capabilities, and accelerated the deployment of global cable resources to establish a global high-speed interconnected intelligent cloud-network resource system.



#### [Completion of the Shatin Lok Ma Chau optical cable]

On 23 June 2022, the global company successfully completed the official acceptance of the cross-border optical cable project from Sha Tin to Lok Ma Chau, Hong Kong. Since the China Telecom Western Channel Optical Cable and the Hong Kong-Zhuhai-Macau Bridge Cross-border Optical Cable were put into operation, the third ultra-low latency cross-border optical cable in Hong Kong independently built by Chinese-funded operators has been successfully delivered.





#### [Continuing to promote the construction of China Telecom Cloud international stations]

As the foundation of the overseas business operation of China Telecom Cloud, in 2022, the international stations of China Telecom Cloud from China Telecom managed 5 public cloud pools of China Telecom Cloud and invested in the construction of 10 CDN overseas nodes. The international cloud-network platform has 30 inter-cloud high-speed nodes connected to 90 public clouds, and 106 SD-WAN nodes covering 43 cities around the world.

# **Supporting community development**

The Company fully fulfilled its responsibilities as a Chinese enterprise, always stayed in touch with the developments of local communities, and proactively got involved in and integrated into local communities. It offered concern and care with practical actions, and provided assistance within its capacity, so as to transmit a steady stream of positive energy to the society.









The Company has localised the employment of talents in overseas branches to drive the local economic development. Macau branch launched the "Smart Technology Talent Training Programme", which aimed to open the door for young people in Macau to enter into the "new city, new technology" career and cultivated young local professionals in communications and new technology areas. South African branch proactively responded to the requirements of the South African Black Economic Revitalisation Act through carrying out black career development training and related services for black youth employment. The Company also provided one-year career development training courses for local black people and local unemployed black youth in South Africa through professional institutions to help them enhance vocational skills and employment competitiveness.



### [Caring for the healthy growth of young people with learning difficulties]

In early October 2022, global company fully fulfilled its responsibilities as Chinese enterprises in Hong Kong and joined hands with the Hong Kong Career Development Services Office to organise volunteers to make cupcakes with youth with learning difficulties to enhance their self-confidence and communication abilities with the outside world, helping them build a platform for communication with the society, so as to better integrate into and adapt to social life.



# [Working with stakeholders to pack love food]

In May 2022, China Telecom Americas organised a volunteer team to participate in the "Love Food Packing" event organised by the North Texas Food Bank (NTFB). Food for the event came from online donations from 262 partner organisations. Volunteers of China Telecom Americas worked with local volunteers to pack and deliver bread, compressed cookies, canned food and other non-perishable foods for the unemployed and homeless in 13 towns around north Texas. Through 5 hours of joint efforts, more than 7,000 boxes of food were delivered to poor families in nearby towns that day. These supplies would help some poor families in the local area to temporarily overcome the problem of food shortage.

