Forward-Looking Statements

Certain statements contained in this document may be viewed as “forward-looking statements” within the meaning of Section 27A of the U.S. Securities Act of 1933 (as amended) and Section 21E of the U.S. Securities Exchange Act of 1934 (as amended). Such forward-looking statements are subject to known and unknown risks, uncertainties and other factors, which may cause the actual performance, financial condition or results of operations of China Telecom Corporation Limited (the “Company”) to be materially different from any future performance, financial condition or results of operations implied by such forward-looking statements. In addition, we do not intend to update these forward-looking statements. Further information regarding these risks, uncertainties and other factors is included in the Company’s most recent Annual Report on Form 20-F filed with the U.S. Securities and Exchange Commission (the “SEC”) and in the Company’s other filings with the SEC.
1. Overview

2. Business Review

3. Financial Performance
Highlights

1. Robust business development optimized revenue structure & drove double-digit growth in revenue & net profit

2. Mobile scale expansion with enhanced customer value & scale benefits

3. Completed intensive phase of fibre network upgrade in cities as planned, boosting broadband growth & long-term competitiveness

4. To deploy LTE network appropriately with regard to government policy & business development, building a nationwide integrated 4G/3G high-speed network to enhance operating return

5. To deepen comprehensive reform for creating a “New China Telecom”, capitalizing on external opportunities
## Solid Growth Momentum

<table>
<thead>
<tr>
<th></th>
<th>2012</th>
<th>2013</th>
<th>Change</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Operating Revenue</strong> (RMB Mil)</td>
<td>283,176</td>
<td>321,584</td>
<td>13.6%</td>
</tr>
<tr>
<td><strong>Operating Revenue</strong> (Excl. Mobile Terminal Sales) (RMB Mil)</td>
<td>258,419</td>
<td>284,149</td>
<td>10.0%</td>
</tr>
<tr>
<td><strong>EBITDA</strong> (RMB Mil)</td>
<td>70,874</td>
<td>96,551</td>
<td>36.2%</td>
</tr>
<tr>
<td><strong>EBITDA Margin</strong></td>
<td>27.4%</td>
<td>34.0%</td>
<td>6.6pp</td>
</tr>
<tr>
<td><strong>Net Profit</strong> (RMB Mil)</td>
<td>14,949</td>
<td>17,545</td>
<td>17.4%</td>
</tr>
<tr>
<td><strong>EPS</strong> (RMB)</td>
<td>0.185</td>
<td>0.217</td>
<td>17.4%</td>
</tr>
</tbody>
</table>

Both revenue & net profit achieved double-digit growth

### Notes:
1. Net Profit represented profit attributable to equity holders of the Company.
2. 2012 data were restated to include the retrospective impact of the acquisition of China Telecom (Europe) Limited.
3. EBITDA = Operating Revenue – Operating Expenses + Depreciation & Amortization; 2012 EBITDA was arrived at after deducting the Mobile Network Leasing Fee of RMB25.5 bil paid to the parent company in the year. The Company completed the CDMA network acquisition from the parent company by end-2012, resulting in substantial saving of Mobile Network Leasing Fee starting from 2013, while the Company is required to bear the whole amount of mobile network maintenance fee. In 2012, the parent company bore its share of mobile network maintenance fee of approximately RMB7.1 bil.
4. EBITDA Margin = EBITDA / Operating Revenue (Excl. Mobile Terminal Sales)
Deepened Strategic Transformation to Strengthen Growth Momentum

Robust business performance with increasing mix from growth businesses

- Operating revenue (Excl. Mobile Terminal Sales) maintained double-digit growth (10.0%) surpassing industry average (8.7%) & GDP growth (7.7%)

- Mobile as the key growth driver, contributed close to half of the operating revenue
Completed Intensive Fibre Network Upgrade & Set to Accelerate LTE Network Deployment

2013 Achievement

- Completed intensive phase of fibre network upgrade in cities as planned to push general coverage in cities with ≥20Mbps & rural areas with ≥4Mbps customer access bandwidth; with 100Mbps coverage reaching 84 mil home passes
- Optimized 3G network & expanded capacity in high data traffic areas; commenced LTE network deployment in hotspot areas

2014 Investment Focus

- To deploy LTE network appropriately with regard to government policy & business development, building a nationwide integrated 4G/3G high-speed network to enhance customers’ experience & operating return
- Carrying networks; broadband access; capability enhancement of intelligent network & integrated information services

Leverage integrated operation edges of two super-fast networks (LTE+FTTH) to enhance future competitiveness
e-Surfing 4G to Drive Future Growth & Return

One hybrid LTE network of integrated resources to boost investment return & operating efficiency

- One LTE network incorporating both TD & FDD LTE accesses, with most of the LTE CAPEX supporting both TD & FDD LTE services (incl. infrastructure, towers & core network...) & flexible deployment of more spectrum resources for enhanced return
- LTE deployment starts from hotspots in densely populated areas of the cities
- To overlay on existing superior nationwide 3G & high-speed fibre broadband networks to provide customers with high-speed & seamless data service experience

- Launched LTE services in nearly 100 major cities in mid-Feb 2014, with the first batch of 4G data devices all compatible with TD-LTE
- Currently applying for LTE-FDD trial licence while expanding width & depth of LTE network coverage in major cities to create superior network quality & accelerating e-Surfing 4G handset value chain development to assure superior 4G handset service experience & investment return in future
Increase Dividend to Enhance Shareholders’ Return

The Board of Directors recommends to the shareholders a final dividend of HKD0.095 per share for 2013, up 11.8%

- Recommend to increase dividend for 2013 with due regards to shareholders’ return, cash flow & capital requirement for future development
- Maintain appropriate funding position to answer the capital requirement of long-term sustainable growth
- Strive to enhance future profit while paving the way for future dividend increase
To Deepen Comprehensive Reform to Enhance Efficiency & Return

Create incremental value

Lift staff vibrancy & corporate efficiency

Shareholders & staff to share success & return

Fundamental businesses

Carry out market-oriented reform, bottom-up from the basic operating units to stimulate vitality
- Further implement “sub-dividing performance evaluation units” & promote bidding with performance contract
- Stream-line organization structure & strengthen authority delegation

Emerging businesses

Devise fully market-driven mechanism & adopt segregated operating systems to enhance competitiveness
- Enlarge open cooperation & capitalize on the complementary resources with partners
- Establish market-oriented management, incentive & control systems & promote shareholding by employees

Excel check & balance system, risk prevention mechanism

Strengthen centralized IT capabilities to efficiently support management systems
Strive to Create a “New China Telecom”

Blue Ocean Opportunities:
- 4G LTE
- Big Data
- Internet of Things
- Cloud Services
- Mobile Internet
- Informatization Services
- Internet Finance
- Mobile Payment

Shareholders’ & Corporate Value

Customers’ Value

Core Competence

2013

Growing service revenue mix from Emerging Businesses

≈1/4

Leverage the opportunities & edges

Reform & innovation, open cooperation, quality & efficiency enhancement

2017

≈1/2

Emerging Businesses:
- Data traffic operation,
- Internet applications,
- Informatization Services,...
1. Overview

2. Business Review

3. Financial Performance
## Revenue Breakdown

<table>
<thead>
<tr>
<th></th>
<th>2012</th>
<th>2013</th>
<th>Change</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Mobile</strong></td>
<td>117,826</td>
<td>151,186</td>
<td>28.3%</td>
</tr>
<tr>
<td>Service Revenue</td>
<td>92,803</td>
<td>113,751</td>
<td>22.6%</td>
</tr>
<tr>
<td>Voice</td>
<td>49,166</td>
<td>58,217</td>
<td>18.4%</td>
</tr>
<tr>
<td>Data</td>
<td>43,637</td>
<td>55,534</td>
<td>27.3%</td>
</tr>
<tr>
<td>Others</td>
<td>25,023</td>
<td>37,435</td>
<td>49.6%</td>
</tr>
<tr>
<td><strong>Wireline</strong></td>
<td>165,350</td>
<td>170,398</td>
<td>3.1%</td>
</tr>
<tr>
<td>Voice</td>
<td>43,369</td>
<td>38,633</td>
<td>-10.9%</td>
</tr>
<tr>
<td>Data</td>
<td>114,079</td>
<td>122,909</td>
<td>7.7%</td>
</tr>
<tr>
<td>Internet Access</td>
<td>67,782</td>
<td>71,432</td>
<td>5.4%</td>
</tr>
<tr>
<td><strong>Incl. Wireline broadband</strong></td>
<td>66,738</td>
<td>70,821</td>
<td>6.1%</td>
</tr>
<tr>
<td>VAS &amp; Integrated Information Services</td>
<td>30,720</td>
<td>34,274</td>
<td>11.6%</td>
</tr>
<tr>
<td>Lease of Telecommunications Network Resources</td>
<td>15,577</td>
<td>17,203</td>
<td>10.4%</td>
</tr>
<tr>
<td>Others</td>
<td>7,902</td>
<td>8,856</td>
<td>12.1%</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>283,176</td>
<td>321,584</td>
<td>13.6%</td>
</tr>
</tbody>
</table>

**Notes:**
1. 2013 Wireline Voice Revenue included RMB22,920 mil from local voice, RMB8,702 mil from DLD, RMB1,217 mil from ILD and RMB5,794 mil from interconnections.
2. Mobile Others mainly included revenue from sales of terminals.
3. 2012 data were restated to include the retrospective impact of the acquisition of China Telecom (Europe) Limited.
Mobile Scale Expansion with Industry-leading Mobile Revenue Growth

- **Mobile Service Revenue**
  - **RMB Mil**
  - **2012**: 92,803
  - **2013**: 113,751
  - **2012**:
    - Mobile Voice: 49,166
    - Mobile Data: 43,637
  - **2013**:
    - Mobile Voice: 58,217
    - Mobile Data: 55,534
  - **Growth**:
    - Mobile Voice: +18.4% (27.3%)
    - Mobile Data: +22.6%

- **Mobile Subs**
  - **Mil**
  - **2012**: 53.9
  - **2013**: 54.8
  - **2012**:
    - 2G Subs: 160.62
    - 3G Subs: 69.05
  - **2013**:
    - 2G Subs: 103.11
    - 3G Subs: 185.58
  - **3G ARPU**: RMB71.5
  - **2G ARPU**: RMB38.2

**Fully leveraged superior strengths in 3G network & services to rapidly expand mobile scale with customer value enhanced**

- **Fast mobile scale expansion underpinned by superior 3G network, fast proliferating smartphones & rich offering of mobile Internet applications**
  - Scale development of 3G drove rapid mobile subs growth, achieving 3G net add of 34 mil, to 103 mil (3G subs as % of mobile subs: 56%)
  - Mobile net add driven by industry applications adoption: >13 mil

- **Data services effectively enhanced customers’ experience & value, lifting mobile ARPU by 1.7% yoy**
  - 3G ARPU remained steady: RMB71.5 (vs 2012: RMB71.8)
Rapidly Growing Mobile Data Traffic & Revenue

### 2013 Key Achievements

#### Terminal-led
- Smartphone: >600 models
- RMB1,000-smartphones: ≈300 models
- Diversified supply of CDMA chipsets

#### Application-driven
- Developed integrated platforms & strengthened open collaboration to drive fast growth of Internet applications
- Created mobile Internet portal & expedited smart-city applications & industry-applications development

### 2014 Key Initiatives

#### Rural areas:
- Drive scale via strong promotion of low-end smartphones (e.g. RMB299) leveraging the superior 3G network

#### City areas:
- Offer super-fast 4G/3G services with reasonable packages to increase data traffic & revenue, while alleviating customers’ usage concern
Resilient Wireline Performance

- Leveraged fibre network & ICT service strengths to accelerate development of growth businesses (wireline broadband, VAS & integrated information services, etc.) & effectively offset Wireline Voice revenue decline.

- Further strengthened integrated services & packages of wireline, mobile & ICT services to enhance mutual-promoting development.

- Declining revenue contribution from Wireline Voice effectively mitigated operating risks.
Sustained Solid Growth in Wireline Broadband Amid Mounting Competition

Leveraging superior network & unmatched service quality to enhance customers’ satisfaction & mitigate competitive pressure

- **Multiple competitive advantages**
  - Unlimited data usage package with high speed & stable service without constraints from spectrum limitation
  - Pioneered to introduce 100Mbps family broadband service
  - Consistently ranked No.1 in MIIT’s wireline broadband service satisfaction assessment

- **Effectively enhanced customers’ experience & satisfaction, moderated ARPU decline & lowered impression pricing via accelerating customer access bandwidth upgrade & enriching content & applications**

- **To integrate with high-speed 4G/3G networks to offer customers superior broadband services**
Comprehensive Development of Wireline VAS & Integrated Information Services

Expand VAS & Integrated Information Services to nurture new growth engines & pull fundamental services growth

- Riding on the fast development of Internet to expedite development of key services, including ICT, IDC & iTV, to enhance mutual-promoting development with broadband access service

- **ICT**: Strengthen product & application functionalities to sharpen differentiated edges

- **IDC**: Six key Cloud data centers in place with efficiently-centralized Cloud operation; fast adoption by various leading Internet corporations

- **iTV**: iTV & OTT-TV as key products to drive “smart-family” services leveraging high-definition & intelligent products
Internet Business Model Debuts with Innovation & Collaboration

**Internet Business Portal (YiChat...)**
- Best-Tone Shopping & Travel
- Best-Tone Information Services
- ... (Other services like Games, Video)

**Local daily life information services**

**Digital Entertainment**

**E-Commerce**

**e-Surfing Mall**

**Best Pay**
- Integrate communications & Internet technology with proprietary innovation to offer 3rd-party payment, wealth management & financing services...
- With ≈60 mil accounts & 40k merchants; transaction value in 2013 >RMB130 bil (▲ 2x vs 2012)

**YiChat**
- Successful collaboration leveraging complementary resources & edges
- As the key Internet business portal to introduce games & video products, increase iconic & influential public accounts & converge e-Commerce resources
- Solid foundation built with registered users of ≈60 mil acquired in half year

**Integrated Platform**

**One-stop shop to develop, operate & promote**
1. Unified payment
2. Location-based service
3. Unified account
4. Shared data
5. Open capability

**Integrated Platform**
- Build mobile Internet infrastructure leveraging unified account & multiple capabilities (communication, payment & Cloud); connecting “unified accounts” with Best Pay accounts
- Promote “account operation”, “data traffic backward monetization” & marketing of packaged applications
Deepened Transformation Creates Differentiated Edges

Clear & Effective Strategies with Strong Execution
1. De-telecom: Breaking away from constraints of traditional telecommunications operation mindset
2. Market-driven mechanism & Differentiation: Motivate vitality & enhance competitiveness
3. “Three New Roles”: Leader of Intelligent Pipeline, Provider of Integrated Platforms; Participant of Content & Application Development

Operation Edge
- Superior full-services integrated operating strengths: mobile, wireline & informatization services
- Leading ICT service capability: industry applications by various product centers & Cloud...
- Innovative service mindset: YiChat & integrated open platforms...

Servicing Edge

Network Edge
- FTTH
  - Super-fast 100 Mbps
  - Stable & reliable
  - Unlimited data usage monthly package
- 4G/3G
  - Super-fast 4G network
  - Nationwide continuous coverage
  - Leading customers’ experience on the move

Leading IP-based & high-bandwidth fibre back-haul
Strong Execution to Consistently Enhance Value

Channel + Applications + Service ➔ Refine customer acquisition strategies

Data Traffic + Internet Application + Industry Informatization ➔ Value creation

Efficiently-centralized operation + Sub-dividing performance evaluation units ➔ Establish “Internet-business type” operation model

Reform & Innovation

Open Cooperation

Quality & Efficiency Enhancement
1. Overview

2. Business Review

3. Financial Performance
## Key Financial Information

<table>
<thead>
<tr>
<th>RMB Mil</th>
<th>2012</th>
<th>2013</th>
<th>Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>Operating Revenue</td>
<td>283,176</td>
<td>321,584</td>
<td>13.6%</td>
</tr>
<tr>
<td>Operating Expenses</td>
<td>261,968</td>
<td>294,116</td>
<td>12.3%</td>
</tr>
<tr>
<td>Depreciation &amp; Amortization</td>
<td>49,666</td>
<td>69,083</td>
<td>39.1%</td>
</tr>
<tr>
<td>Network Operations &amp; Support</td>
<td>65,979</td>
<td>53,102</td>
<td>-19.5%</td>
</tr>
<tr>
<td>Personnel</td>
<td>42,857</td>
<td>46,723</td>
<td>9.0%</td>
</tr>
<tr>
<td>SG&amp;A</td>
<td>63,099</td>
<td>70,448</td>
<td>11.6%</td>
</tr>
<tr>
<td>Incl.: Mobile Handset Subsidies</td>
<td>21,754</td>
<td>22,795</td>
<td>4.8%</td>
</tr>
<tr>
<td>General &amp; Administration</td>
<td>8,657</td>
<td>8,438</td>
<td>-2.5%</td>
</tr>
<tr>
<td>Interconnection &amp; Others</td>
<td>40,367</td>
<td>54,760</td>
<td>35.7%</td>
</tr>
<tr>
<td>Incl.: Wireline Interconnection</td>
<td>3,706</td>
<td>3,529</td>
<td>-4.8%</td>
</tr>
<tr>
<td>Mobile Interconnection</td>
<td>10,424</td>
<td>12,387</td>
<td>18.8%</td>
</tr>
<tr>
<td>Cost of Mobile Terminals Sold</td>
<td>23,099</td>
<td>35,227</td>
<td>52.5%</td>
</tr>
<tr>
<td>Operating Profit</td>
<td>21,208</td>
<td>27,468</td>
<td>29.5%</td>
</tr>
<tr>
<td>Net Profit</td>
<td>14,949</td>
<td>17,545</td>
<td>17.4%</td>
</tr>
<tr>
<td>Free Cash Flow</td>
<td>12,373</td>
<td>11,137</td>
<td>-10.0%</td>
</tr>
</tbody>
</table>

Notes:  
3. 2012 data were restated to include the retrospective impact of the acquisition of China Telecom (Europe) Limited.
## Stringent Cost Control to Boost Operating Efficiency

<table>
<thead>
<tr>
<th>Operating Expenses as % of Operating Revenue</th>
<th>2012</th>
<th>2013</th>
<th>Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>Depreciation &amp; Amortization</td>
<td>17.5%</td>
<td>21.5%</td>
<td>▲4.0pp</td>
</tr>
<tr>
<td>Mainly due to assuming depreciation &amp; amortization of mobile network subsequent to CDMA network acquisition at the end of 2012</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Network Operations &amp; Support</td>
<td>23.3%</td>
<td>16.5%</td>
<td>▼6.8pp</td>
</tr>
<tr>
<td>Mainly due to substantial saving of mobile network leasing fee subsequent to CDMA network acquisition</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Personnel</td>
<td>15.1%</td>
<td>14.6%</td>
<td>▼0.5pp</td>
</tr>
<tr>
<td>SG&amp;A</td>
<td>22.3%</td>
<td>21.9%</td>
<td>▼0.4pp</td>
</tr>
<tr>
<td>▲11.6%, mainly due to appropriate increase in sales initiatives to promote scale development of businesses</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Interconnection</td>
<td>5.0%</td>
<td>4.9%</td>
<td>▼0.1pp</td>
</tr>
<tr>
<td>Cost of Mobile Terminals Sold &amp; Others</td>
<td>9.3%</td>
<td>12.1%</td>
<td>▲2.8pp</td>
</tr>
<tr>
<td>Mainly due to increased procurement &amp; sale of star smartphones in various price levels</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
Highly Effective Investment to Strengthen Network Edges & Return

Effectively support fast business expansion & sharpen core competence

- **Investment tilting toward high-growth, high-value businesses & areas**

- **Broadband & Internet**
  - Completed the intensive phase (2011-13) of fibre network upgrade in cities as planned
  - Expanded back-haul capacity to support fast growing data traffic volume

- **Mobile Network**
  - **3G**: Focused on optimization & capacity expansion in high data traffic areas, creating exceptional network coverage & industry-leading customer experience
  - **4G**: Deployed LTE network timely & appropriately mainly in high data traffic & hotspot areas

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**CAPEX Structure**

<table>
<thead>
<tr>
<th></th>
<th>2012*</th>
<th>2013</th>
</tr>
</thead>
<tbody>
<tr>
<td>Infrastructure &amp; Others</td>
<td>11.0%</td>
<td>9.8%</td>
</tr>
<tr>
<td>VAS &amp; Integrated Information</td>
<td>9.7%</td>
<td>8.3%</td>
</tr>
<tr>
<td>IT Support</td>
<td>3.0%</td>
<td>4.0%</td>
</tr>
<tr>
<td>Mobile Network</td>
<td>25.9%</td>
<td>36.7%</td>
</tr>
<tr>
<td>Broadband &amp; Internet</td>
<td>50.4%</td>
<td>41.2%</td>
</tr>
</tbody>
</table>

Note: * 2012 CAPEX included mobile capex borne by parent company
Healthy Financial Strength

Total Debt/ Total Capitalization

- 2012.12: 27.1%
- 2013.12: 28.3%

Net Debt/ EBITDA

- 2012: 0.95
- 2013: 0.95

Strong financial position supporting sustainable business development
Strengthen Financial Management to Elevate Corporate Return

Further enhance the systemic alignment of budgeting, resources allocation & performance evaluation; encourage internal resources bidding & improve investment return based on market dynamics

Strengthen capital & asset management to enhance resources utilization to foster value creation capability

Maximize shareholders’ & customers’ values

Innovate financial management & control systems to support strong growth of emerging businesses

Further implement “sub-dividing performance evaluation units” & closely unify responsibilities, authorities & compensation to foster staff vibrancy & corporate return

Actively explore financial structure & mechanism to facilitate entry of private capital & open collaboration, while controlling risk
Thank You!

For further information & enquiries, please contact our Investor Relations Department at ir@chinatelecom-h.com or visit www.chinatelecom-h.com

“No. 1 Overall Best Managed Company in Asia 2013”

“No. 1 Asia’s Overall Best Managed Company 2014”

“No. 1 Asia’s Most Honored Company 2013”
### Appendix 1
Extracted from audited consolidated statement of comprehensive income for year ended 31 Dec 2013

<table>
<thead>
<tr>
<th></th>
<th>2012</th>
<th>2013</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Operating Revenue</strong></td>
<td>283,176</td>
<td>321,584</td>
</tr>
<tr>
<td><strong>Operating Expenses</strong></td>
<td>(261,968)</td>
<td>(294,116)</td>
</tr>
<tr>
<td><strong>Net Finance Costs</strong></td>
<td>(1,562)</td>
<td>(5,153)</td>
</tr>
<tr>
<td><strong>Investment Income, Share of Profit from Associates</strong></td>
<td>171</td>
<td>773</td>
</tr>
<tr>
<td><strong>Profit Before Taxation</strong></td>
<td>19,817</td>
<td>23,088</td>
</tr>
<tr>
<td><strong>Income Tax</strong></td>
<td>(4,753)</td>
<td>(5,422)</td>
</tr>
<tr>
<td><strong>Profit for the Year</strong></td>
<td>15,064</td>
<td>17,666</td>
</tr>
<tr>
<td><strong>Equity Holders of the Company</strong></td>
<td>14,949</td>
<td>17,545</td>
</tr>
<tr>
<td><strong>Non-controlling Interests</strong></td>
<td>115</td>
<td>121</td>
</tr>
</tbody>
</table>

Note: 2012 data were restated to include the retrospective impact of the acquisition of China Telecom (Europe) Limited.
### Appendix 2

Extracted from audited consolidated statement of financial position as at 31 Dec 2013

<table>
<thead>
<tr>
<th></th>
<th>2012.12.31</th>
<th>2013.12.31</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>RMB Mil</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Current Assets</td>
<td>65,375</td>
<td>52,783</td>
</tr>
<tr>
<td>Non-current Assets</td>
<td>479,916</td>
<td>490,456</td>
</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td>545,291</td>
<td>543,239</td>
</tr>
<tr>
<td>Current Liabilities</td>
<td>193,610</td>
<td>200,098</td>
</tr>
<tr>
<td>Non-current Liabilities</td>
<td>85,581</td>
<td>64,477</td>
</tr>
<tr>
<td><strong>Total Liabilities</strong></td>
<td>279,191</td>
<td>264,575</td>
</tr>
<tr>
<td><strong>Total Equity</strong></td>
<td>266,100</td>
<td>278,664</td>
</tr>
<tr>
<td>Equity Attributable to Equity Holders of the Company</td>
<td>265,139</td>
<td>277,741</td>
</tr>
<tr>
<td>Non-controlling Interests</td>
<td>961</td>
<td>923</td>
</tr>
</tbody>
</table>

Note: 2012 data were restated to include the retrospective impact of the acquisition of China Telecom (Europe) Limited.
## Appendix 3  Selected Operating Metrics for 2013

<table>
<thead>
<tr>
<th>Subscriber (Mil)</th>
<th>2012.12</th>
<th>2013.12</th>
<th>Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mobile Subs</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Incl: 3G Subs</td>
<td>69.05</td>
<td>103.11</td>
<td>34.06</td>
</tr>
<tr>
<td>Wireline Broadband Subs</td>
<td>90.12</td>
<td>100.10</td>
<td>9.98</td>
</tr>
<tr>
<td>Access Lines in Services</td>
<td>163.00</td>
<td>155.80</td>
<td>-7.20</td>
</tr>
<tr>
<td>Incl: Household</td>
<td>103.49</td>
<td>97.62</td>
<td>-5.87</td>
</tr>
<tr>
<td>Government &amp; Enterprise</td>
<td>38.74</td>
<td>40.17</td>
<td>1.43</td>
</tr>
<tr>
<td>Public Telephone</td>
<td>13.26</td>
<td>12.56</td>
<td>-0.70</td>
</tr>
<tr>
<td>PAS</td>
<td>7.51</td>
<td>5.45</td>
<td>-2.06</td>
</tr>
</tbody>
</table>

| Wireline Voice Usage                  |         |         |        |
| Local Usage (Pulses Mil)              | 172,175 | 148,690 | -13.6% |
| Long Distance Usage (Minutes Mil)     | 42,199  | 34,329  | -18.6% |
| Mobile Voice Usage (Minutes Mil)      | 509,229 | 603,616 | 18.5%  |